

# 2018 Membership Dues Schedule

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**NOTE:** All member dues rates quoted are effective as at **January 1, 2018** and subject to review and revision (annually and/or at the direction of the PSAC Board of Directors)

## A) Core Membership

Membership dues are assessed on a yearly basis. The formula shown below is comprised of a base fee (determined by your company employee headcount) plus a charge per employee. There is an additional flat fee of \$200+GST per company per year if you wish to list other Canadian-based or Canadian-operating "child" companies owned by your organization. "Child" companies must also meet the normal requirements for Core Membership (revenue stream, COR/SECOR certification, etc.) in order to qualify for inclusion.

Membership terms and dues are assessed based on the Association's fiscal year - PSAC's fiscal year end is **August 31**. All memberships are subject to renewal **effective September 1 of each year**, and dues assessed in the first (partial) year of membership will be pro-rated to that date - applications received after May 1 of the current year will be invoiced to August 31 of the following year (ie: 16 months maximum).

**Employee headcount is calculated as follows:** Account for all Canadian-based employees, including field, office, part-time and contract workers to a **MAXIMUM of 1000 employees**; part-time and contract workers should be counted on a "person year" basis. Employees of any "child" companies to be listed under your membership must also be included in the employee headcount.

### ANNUAL DUES CALCULATION

(# of Employees X \$ charge per Employee) + Base Fee = Annual Dues

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**To determine the annual dues calculation for your organization, please refer to the Core Member Dues table, by clicking the appropriate link below:**

[Companies with 1-3 employees](#)

[Companies with 4-100 employees](#)

[Companies with 101-500 employees](#)

[Companies with 501-1000 employees or more](#)

## B) Associate Core Membership

Membership dues are assessed on a yearly basis. The formula shown below is comprised of a base fee (determined by your company employee headcount) plus a charge per employee. There is an additional flat fee of \$200+GST per company per year if you wish to list other Canadian-based or Canadian-operating "child" companies owned by your organization. "Child" companies must also meet the normal requirements for Core Membership (revenue stream, COR/SECOR certification, etc.) in order to qualify for inclusion.

Membership terms and dues are assessed based on the Association's fiscal year - PSAC's fiscal year end is **August 31**. All memberships are subject to renewal **effective September 1 of each year**, and dues assessed in the first (partial) year of membership will be pro-rated to that date - applications received after May 1 of the current year will be invoiced to August 31 of the following year (ie: 16 months maximum).

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### ANNUAL DUES CALCULATION

(# of Employees X \$ charge per Employee) + Base Fee = Annual Dues

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**To determine the annual dues calculation for your organization, please refer to the Core Member Dues table, by clicking the appropriate link below:**

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[Companies with 4-100 employees](#)

[Companies with 101-500 employees](#)

[Companies with 501-1000 employees or more](#)

### C) Introductory Membership

Base membership dues for this category are **\$1,500 + GST, beginning in the first full month following membership approval.**

**This category does NOT RENEW annually.** Following the 1-year introductory period, the member company must either move up to an appropriate “Core-Group” level of membership, or relinquish membership in the Association.

### D) Alternative Energy Membership

Base membership dues for this category are **\$975 + GST annually, from September 1 – August 31** (first years’ dues will be prorated to August 31 – see member application for more detail).

### E) Business Partner Membership

Base membership dues for this category are **\$975 + GST annually, from September 1 – August 31** (first years’ dues will be prorated to August 31 – see member application for more detail).

### F) Government, Municipal, Academic Membership

Base membership dues for this category are **\$600 + GST annually, from September 1 – August 31** (first years’ dues will be prorated to August 31 – see member application for more detail).

### G) Association Membership

Other qualifying industry associations, which offer reciprocal membership and / or product “member pricing” to PSAC may become PSAC Association Members at no charge.

### H) International Membership

Base membership dues for this category are **CAD \$1,500 + GST annually, from September 1 – August 31** (first years’ dues will be prorated to August 31 – see member application for more detail).

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