



PETROLEUM SERVICES ASSOCIATION OF CANADA
2012 REGULAR MEMBERSHIP APPLICATION

www.psac.ca

Company Name
Head Office Address
City Prov/Terr PC
Phone (+ area code) Fax
Email Web
President/Senior Officer
Designated Representative
Title
Alternate Mailing Address

***IMPORTANT: YOUR COMPLETED APPLICATION MUST INCLUDE:

- Eight-page application, with all requested information completed, including New Member Sponsorship and Membership Agreement
Copy of your Certificate of Recognition (COR)
Dues payment

ANNUAL DUES

Membership dues are assessed on a yearly basis. The formula shown below is comprised of a base fee (determined by your company employee count*) plus a charge per employee. There is an additional \$200 per company per year if you wish to list other companies belonging to you.

* Employee count is calculated as follows: Account for all Canadian-based employees, including field, office, part-time and contract workers. Part-time and contract workers should be counted on a person year basis.

Example: Company A has 6 contract people who work a total of 4 months each over the course of a year. The total of this time (6 people x 4 months = 24 months) amounts to 2 person years.

ANNUAL DUES CALCULATION

(Number of Employees x Charge per Employee) + Base Fee = Annual Dues

Maximum annual dues = \$16,575.00 excluding \$200 per additional company name.

Table with 4 columns: # of Employees, Charge Per Employee, Base Fee, and a plus sign. Rows show employee ranges (1-3, 4-100, 101+) and corresponding charges and base fees.

Example based on 25 employees: (25 employees x \$30.00 per employee) + \$1,525.00 base fee = \$2,275.00 annual dues.

DUES PAYABLE

Dues (based on calculations above) Cdn\$
Add GST of 5% (GST #R107840605) Cdn\$
Payment Due Cdn\$

Payment by: Cheque** (mailed to PSAC) Visa MasterCard AmEx

Card # Expiration

Name on card Signature

**Applications are not processed until payment is received.



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Total number of employees in Canadian operations: _____ (For sample calculation, see first page: Employee Count)

Total number of employees worldwide: _____ Years in operation: _____

Percentage of business derived from the upstream petroleum industry: _____ %

Please identify your primary business field:

- Completion Tools, Consulting Services, Drilling Fluids, Drilling Services, Inspection & Coating, Other (please specify), Manufacturing, Wireline & Perforating, Production Testers, Pumping Services, Rathole Drillers, Rig Movers & Specialized, Hauling, Safety & Training Services, Supply & Rental Service, Environmental Services

Scope of Operations (check all that apply) AB BC SK MB NWT YK NF NS Other (please specify)

WCB Industry Code(s) # AB BC SK MB NWT YK NF NS Other

Certifications & Standards

- COR (MANDATORY: PLEASE ATTACH COPY OF COR CERTIFICATE) PIR ISO

COR Audit Date _____ COR Certificate # _____

Safety Audit Types: _____ (Partnership / Basic / Self)

Other (please specify) _____

TDG Exemption Permit Dangerous Goods 500 Kg + under Provincial Federal

Is your company publicly traded? No Yes Trading Symbol(s): _____ Exchange(s): _____

Canadian Company Description: Please provide a 50 to 75 word description to be used for Membership Directory.

Blank lines for providing the Canadian Company Description.



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Key Personnel

Table with 4 columns: Name, Title, Address, E-mail Address. Includes horizontal lines for data entry.

Regional Locations: If your company has permanent, staffed, regional locations, please complete the following information for each location. Attach another sheet if necessary.

Contact Name, Title, Mailing Address, City, Prov/Terr, PC, Phone (+ area code), Fax, Email, Web

Contact Name, Title, Mailing Address, City, Prov/Terr, PC, Phone (+ area code), Fax, Email, Web

If you would like to participate on a PSAC standing committee, please indicate your interests:

If your company is directly involved in one of the following sectors and you would like to participate on its PSAC sectorial committee, please indicate your interest:

- Corporate Finance, Education Fund, Environmental, Health & Safety, Human Resources, Special Events, Technology, Transportation Issues, Drilling Fluids, Open Hole Wireline, Oilwell Perforators' Safety Training & Advisory, Pipeline & Oilfield Construction, Snubbing Services, Well Testing

Would you like your colour logo with a direct link to your Web site posted on the PSAC Web site Membership Directory for just \$100/year? If so, please check here and email your corporate logo to info@psac.ca.

- Yes, \$100 + GST (\$105.00) is enclosed. Yes, please invoice me for \$105.00.



NEW MEMBER SPONSORSHIP

To be completed by TWO sponsors who are senior officers of two DIFFERENT
PSAC REGULAR MEMBER COMPANIES IN GOOD STANDING.

For an up-to-date directory of PSAC Regular Members, go to:
www.psac.ca/memberinfo/html/RegularMembers/index.html

SPONSORSHIP IS MANDATORY FOR PSAC MEMBERSHIP



SPONSORING COMPANY #1

I, _____ (name) of _____ (sponsoring company)
consider _____ (name of PSAC member company applicant)
in every way suitable for membership in the Petroleum Services Association of Canada.

Signature _____

Title _____

Tel () _____



SPONSORING COMPANY #2

I, _____ (name) of _____ (sponsoring company)
consider _____ (name of PSAC member company applicant)
in every way suitable for membership in the Petroleum Services Association of Canada.

Signature _____

Title _____

Tel () _____

PRODUCTS & SERVICES LISTING (Page 1 of 3) Please all check products and services your company offers.

- | | |
|---|---|
| <input type="checkbox"/> Abandonments | <input type="checkbox"/> Drill Pipe Screens, Protectors, etc. |
| <input type="checkbox"/> Acidizing Services | <input type="checkbox"/> Drill String Rental |
| <input type="checkbox"/> Actuators | <input type="checkbox"/> Drill String Supply |
| <input type="checkbox"/> Air Quality Monitoring | <input type="checkbox"/> Drilling Equipment (Well Servicing) |
| <input type="checkbox"/> Ambulance & Related Services | <input type="checkbox"/> Drilling Fluids (Product & Chemical Suppliers) |
| <input type="checkbox"/> B.O.P. Manufacture | <input type="checkbox"/> Drilling Fluids Companies (Drilling Fluids Services) |
| <input type="checkbox"/> B.O.P. Parts, Servicing & Supply | <input type="checkbox"/> Drilling Motors & Tools |
| <input type="checkbox"/> B.O.P. Rentals | <input type="checkbox"/> Drilling Rigs |
| <input type="checkbox"/> Boiler Rentals | <input type="checkbox"/> Drilling Supplies |
| <input type="checkbox"/> Borehole Video | <input type="checkbox"/> Drilling Tools |
| <input type="checkbox"/> Bridge Plugs | <input type="checkbox"/> Drillstem Testing |
| <input type="checkbox"/> Carbon Dioxide Services | <input type="checkbox"/> Electrical Systems & Processes |
| <input type="checkbox"/> Casing – manufacturers & distributors/suppliers | <input type="checkbox"/> Electronic Gas Monitors |
| <input type="checkbox"/> Camp & Catering Services | <input type="checkbox"/> Emergency Response Planning |
| <input type="checkbox"/> Capillary injection Service | <input type="checkbox"/> Engineering Drilling |
| <input type="checkbox"/> Casing Drilling Process | <input type="checkbox"/> Engines |
| <input type="checkbox"/> Casing Jacks & Recovery | <input type="checkbox"/> Environmental Audits-Consultants |
| <input type="checkbox"/> Casing Packers & Scrapers | <input type="checkbox"/> Environmental Monitoring & Equipment |
| <input type="checkbox"/> Casing – pipe handling/equipment/rig | <input type="checkbox"/> Environmental Services |
| <input type="checkbox"/> Casing Storage | <input type="checkbox"/> Fabricators |
| <input type="checkbox"/> Casing Supply | <input type="checkbox"/> Fiberglass Sucker Rods |
| <input type="checkbox"/> Cathodic Protection | <input type="checkbox"/> Filters |
| <input type="checkbox"/> Cementing Equipment & Tools | <input type="checkbox"/> Filtration |
| <input type="checkbox"/> Cementing Services | <input type="checkbox"/> Fire Fighting Equipment & Personnel |
| <input type="checkbox"/> Centrifuges & Separators | <input type="checkbox"/> Fire Fighting, Protection & Training |
| <input type="checkbox"/> Chemical Injection Equipment | <input type="checkbox"/> Fishing Tools & Services |
| <input type="checkbox"/> Chemicals, Processing & Production | <input type="checkbox"/> Fittings |
| <input type="checkbox"/> Chokes | <input type="checkbox"/> Flanges |
| <input type="checkbox"/> Christmas Trees | <input type="checkbox"/> Float Equipment |
| <input type="checkbox"/> Coatings, External | <input type="checkbox"/> Flow Control Equipment |
| <input type="checkbox"/> Coatings, Internal | <input type="checkbox"/> Fracturing – Hydraulic |
| <input type="checkbox"/> Coiled Tubing | <input type="checkbox"/> Fracturing - NGC |
| <input type="checkbox"/> Completion Tools | <input type="checkbox"/> Fracturing - Snubbing Services |
| <input type="checkbox"/> Compressors | <input type="checkbox"/> Fracturing - Tracing |
| <input type="checkbox"/> Construction & Installation Facility | <input type="checkbox"/> Fracturing - Workover Services |
| <input type="checkbox"/> Construction, Oilfield | <input type="checkbox"/> Fracturing Equipment |
| <input type="checkbox"/> Construction, Pipeline | <input type="checkbox"/> Fracturing Flowbacks |
| <input type="checkbox"/> Consulting & Field Supervision Drill/Complete/Workover | <input type="checkbox"/> Fracturing Fluids |
| <input type="checkbox"/> Consulting, Engineering | <input type="checkbox"/> Gas Conditioning |
| <input type="checkbox"/> Consulting, Environmental | <input type="checkbox"/> Gas Lift Equipment |
| <input type="checkbox"/> Consulting, Field & Plant Operators | <input type="checkbox"/> Gauges |
| <input type="checkbox"/> Consulting, Geological | <input type="checkbox"/> Geophysical Exploration |
| <input type="checkbox"/> Consulting, Safety (ERP) | <input type="checkbox"/> H2S & Safety Training Courses |
| <input type="checkbox"/> Consulting, Transportation | <input type="checkbox"/> H2S Monitoring Equipment |
| <input type="checkbox"/> Containment Systems, spray applied | <input type="checkbox"/> H2S Safety Packages |
| <input type="checkbox"/> Coring | <input type="checkbox"/> H2S Safety Trailers |
| <input type="checkbox"/> Data Vendors | <input type="checkbox"/> Horizontal Drilling Services |
| <input type="checkbox"/> Directional Drilling Services | <input type="checkbox"/> Hydraulic Systems, Design & Service |
| <input type="checkbox"/> Directional Drilling Tools | <input type="checkbox"/> Hydraulic Workover Units |
| <input type="checkbox"/> Directional Surveying | <input type="checkbox"/> Industrial Cleaning |
| <input type="checkbox"/> Down Hole Motors | <input type="checkbox"/> Industrial Coating & Lining |
| <input type="checkbox"/> Drill Bits | <input type="checkbox"/> Industrial Painting & Blasting |
| <input type="checkbox"/> Drill Collars | <input type="checkbox"/> Industrial Pumping Services |

PRODUCTS & SERVICES LISTING (Page 2 of 3) Please all check products and services your company offers.

- | | |
|---|--|
| <input type="checkbox"/> Inspection Services Video | <input type="checkbox"/> Pumps, Submersible Electric |
| <input type="checkbox"/> Inspection Services, Pipeline | <input type="checkbox"/> Rathole Drilling Services |
| <input type="checkbox"/> Inspection Services, Tubulars (OCTG) | <input type="checkbox"/> Reamers |
| <input type="checkbox"/> Instrumentation, Surface | <input type="checkbox"/> Reclamation |
| <input type="checkbox"/> Jack & Roll | <input type="checkbox"/> Rental - Generator |
| <input type="checkbox"/> Jars | <input type="checkbox"/> Rental - Pump |
| <input type="checkbox"/> Laboratory Services | <input type="checkbox"/> Rental - Rig Mat |
| <input type="checkbox"/> Line Pipe | <input type="checkbox"/> Rental Equipment |
| <input type="checkbox"/> Liner Equipment & Services | <input type="checkbox"/> Rig Moving |
| <input type="checkbox"/> Liquid Gas Ratio Testing | <input type="checkbox"/> Rig Safety Inspections |
| <input type="checkbox"/> Logging | <input type="checkbox"/> Safety Audits |
| <input type="checkbox"/> Logging While Drilling | <input type="checkbox"/> Safety Clothing |
| <input type="checkbox"/> Lubricant & Thread Compounds | <input type="checkbox"/> Safety Equipment & Trailers |
| <input type="checkbox"/> M.W.D. Measurement While Drilling | <input type="checkbox"/> Safety Manuals |
| <input type="checkbox"/> Machine Shop | <input type="checkbox"/> Safety Services - H2S, Breathing Equipment, First Aid |
| <input type="checkbox"/> Manifold Systems | <input type="checkbox"/> Safety Services - Mobile Treatment Centres |
| <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Safety Supervision |
| <input type="checkbox"/> Mapping | <input type="checkbox"/> Safety Training |
| <input type="checkbox"/> Matting Sales & Rental | <input type="checkbox"/> Safety, Contract Personnel |
| <input type="checkbox"/> Marine Loading Systems | <input type="checkbox"/> Safety, Rentals |
| <input type="checkbox"/> Milling Tools & Services | <input type="checkbox"/> Sand Control |
| <input type="checkbox"/> Nitrogen Equipment & Services | <input type="checkbox"/> Seismic Processing, Archiving, Interpretation & Expl. |
| <input type="checkbox"/> Offshore Drilling & Production Equipment | <input type="checkbox"/> Seismic Survey Audit |
| <input type="checkbox"/> Oil Country Tubular Goods | <input type="checkbox"/> Service Rig Moving |
| <input type="checkbox"/> Oilfield Waste Recycling & Disposal | <input type="checkbox"/> Service Rig Parts & Repairs |
| <input type="checkbox"/> Oilwell Maintenance & Repair | <input type="checkbox"/> Service Rigs |
| <input type="checkbox"/> Packer Rubbers | <input type="checkbox"/> Shaker Sales & Service |
| <input type="checkbox"/> Packers, Service Tools | <input type="checkbox"/> Shock Subs |
| <input type="checkbox"/> Perforating Guns | <input type="checkbox"/> Shower Units |
| <input type="checkbox"/> Perforating Services | <input type="checkbox"/> Slimline Logging |
| <input type="checkbox"/> Perforating Supplies | <input type="checkbox"/> Snubbing Services |
| <input type="checkbox"/> Pigs, Pigging, Supplies | <input type="checkbox"/> Software Development |
| <input type="checkbox"/> Pipe | <input type="checkbox"/> Software Integration |
| <input type="checkbox"/> Pipe Storage & Transportation | <input type="checkbox"/> Solvents |
| <input type="checkbox"/> Pipeline Abandonments | <input type="checkbox"/> Sonic Logging & Evaluation |
| <input type="checkbox"/> Pipeline Plant Services | <input type="checkbox"/> Standby Rescue Teams |
| <input type="checkbox"/> Pipeline Repair & Maintenance | <input type="checkbox"/> Storage & Marshalling |
| <input type="checkbox"/> Pneumatics | <input type="checkbox"/> Sucker Rods & Couplings |
| <input type="checkbox"/> Power Swivels & Tongs | <input type="checkbox"/> Sulphur, forming & handling |
| <input type="checkbox"/> PPE - Safety Equipment Rental | <input type="checkbox"/> Sump Treating & Disposal |
| <input type="checkbox"/> Premium Connection for O.C.T.G. | <input type="checkbox"/> Supply Stores |
| <input type="checkbox"/> Pressure Testing | <input type="checkbox"/> Swabbing Equipment & Supplies |
| <input type="checkbox"/> Pressure Vessels | <input type="checkbox"/> Tank Dismantling & Recycling |
| <input type="checkbox"/> Production Equipment Manufacturing | <input type="checkbox"/> Tank Inspection |
| <input type="checkbox"/> Production Equipment Rentals | <input type="checkbox"/> Tank Moving |
| <input type="checkbox"/> Production Systems Multi-lateral | <input type="checkbox"/> Tank Rentals |
| <input type="checkbox"/> Production Testing | <input type="checkbox"/> Tank Repairs |
| <input type="checkbox"/> Pumpjack Concrete Base | <input type="checkbox"/> Testing Equipment Manufacturing & Rentals |
| <input type="checkbox"/> Pumpjacks | <input type="checkbox"/> Testing, A.O.F. Production |
| <input type="checkbox"/> Pumpjack Drive Systems | <input type="checkbox"/> Testing, Casing Vent Leaks, Packer Isolation |
| <input type="checkbox"/> Pumps, Downhole Rod | <input type="checkbox"/> Tooljoints, Drill Pipe |
| <input type="checkbox"/> Pumps, Production Pressure | <input type="checkbox"/> Tooljoints, Tubing Premium |
| <input type="checkbox"/> Pumps, Progressive Cavity | <input type="checkbox"/> Tools, Handling |

PRODUCTS & SERVICES LISTING (Page 3 of 3) Please all check products and services your company offers.

- Top Drives, Electric & Hydraulic
- Trailers, Wellsite Rentals
- Training - Safety, Environmental, Production, Mgmt.
- Treaters
- Trucking & Heavy Hauling
- Tubing Anchors
- Tubing Conveyed Perforating Equipment & Services
- Tubing Rentals
- Tubing Rotators
- Tubing – manufacturers & distributors/suppliers
- Tubing – manufactuers & distributors/suppliers
- Tubing – pipe handling equipment/rig
- Underbalanced Drilling Services
- Vacuum Truck Services
- Valve Manufacture
- Valve Parts, Service & Repair
- Valve Supply
- Valves - Check
- Valves - Gate
- Valves - Safety
- Valves – Water Check
- Waste Management
- Well Optimization
- Wellhead Completion Equipment
- Wellhead Manufacture
- Wellhead Supply & Servicing
- Wellsite Security
- Wellsite Supervision
- Whipstocks
- Wireline Logging Electric
- Wireline Logging Slickline
- Wireline Services & Supply



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MEMBERSHIP AGREEMENT

Whereas the Petroleum Services Association of Canada (PSAC) is dedicated to the establishment of high standards of integrity, operating skills, product care and efficiency and business conduct for its members so as to improve and enhance the well-being of the petroleum service, supply and manufacturing sector in Canada and to make the services and products of its members available to industry in a competent, safe and efficient manner.

Now therefore, in consideration of being admitted to membership and/or being allowed to continue membership in PSAC, the undersigned member agrees, as follows:

1. To maintain a current Certificate of Recognition (COR) / Small Employers Certification of Recognition (SECOR) for their safety management systems in the applicable jurisdictions.
2. To discharge its duties to clients, PSAC, members of the public and other oilfield suppliers with integrity and ethical practices.
3. To conduct its business in a manner consistent with the stated values of the Association, including but not limited to a fiscally, environmentally and socially responsible manner.
4. To undertake to perform all services on behalf of any client in a competent, safe, efficient, diligent and workmanlike manner in accordance with government regulatory standards, and to maintain its equipment and facilities in good working order in keeping with the prevailing standards in the jurisdiction in which the undersigned is conducting business.
5. To undertake to perform all services on behalf of any client in a manner that meets or exceeds all applicable Industry Recommended Practices (IRPs).
6. To comply with the laws and regulations dealing with employment standards, and occupational health and safety in force in any jurisdiction in which the undersigned conducts business.
7. To comply at all times with the laws and regulations administered by petroleum and natural gas regulatory authorities in force in any jurisdiction in which the undersigned conducts business.
8. To comply at all times with unemployment insurance and workers' compensation laws and regulations in force in any jurisdiction in which the undersigned conducts business and to make and pay promptly and timely all contributions, assessments, costs and premiums required by such laws and regulations to be made and/or paid by the undersigned.
9. To pay its annual dues to PSAC in the amount prescribed by the Board of Directors of PSAC within the time stipulated in the By-laws of PSAC and to pay all other amounts payable to PSAC within 30 days of the invoice date.
10. To cooperate with PSAC in the investigation of any complaint against a member, however, a member shall not be obligated to disclose to PSAC any records or information which a member considers proprietary and/or confidential.
11. To faithfully observe and be bound by all By-laws of PSAC and the rulings and policies established by its Board of Directors from time to time.

IN WITNESS WHEREOF, this Agreement has been executed by its duly authorized officers,

this _____ day of _____, 20_____.

(Name of Member Corporation)

Per: _____

(Name & Title of President or Senior Officer - Please print)

PETROLEUM SERVICES ASSOCIATION OF CANADA (PSAC)

Per: 

Mark Salkeld, President



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Please help us in our efforts to continuously improve how we communicate with members and prospective members!

How did you learn about PSAC? _____

What is your primary reason for joining PSAC? _____

I have read, understand and agree to abide by the By-laws of the Association and the Membership Agreement, a copy of which is attached and duly signed. NOTE: Must be signed by President or Senior Officer of the company.

Signature _____

Date _____

Name _____
(Please print)

Title _____
(Company President or Senior Officer)

Please FAX all NINE (9) pages of this application, plus supporting documents, to 403.263.7174 or MAIL to Suite 1150, 800 – 6th Avenue SW, Calgary, AB, T2P 3G3

Membership applications are presented to the Board of Directors for approval at the next Board meeting (usually the third Thursday of the month).

THANK YOU! WE LOOK FORWARD TO HELPING YOU MEET YOUR BUSINESS GOALS.